CLUB QUARTERS NOW AVAILABLE TO UC TRAVELERS

WHAT IS CLUB QUARTERS?
Club Quarters are full service hotels designed for business travelers offering low fixed rates even when the city may appear to be “sold out.”

WHAT ARE THE UC-NEGOTIATED RATES FOR CLUB QUARTERS?
The Central Travel Office has negotiated a UC flat rate in 16 city locations for the 2015 calendar year. A full fare matrix by room rates, type, and seasonality is available here (link to portal).

WHAT IS THE POTENTIAL FOR UC SAVINGS BY USING CLUB QUARTERS?
Below is a table that compares the UC average nightly hotel rates with the average Club Quarters flat rates in cities that have a Club Quarters location:

<table>
<thead>
<tr>
<th>Location</th>
<th>UC Average Nightly Rate</th>
<th>Club Quarters Average UC Flat Rate</th>
<th>Difference $$</th>
<th>Savings %</th>
</tr>
</thead>
<tbody>
<tr>
<td>New York City</td>
<td>$360</td>
<td>$279</td>
<td>$81</td>
<td>22%</td>
</tr>
<tr>
<td>Washington D.C.</td>
<td>$215</td>
<td>$195</td>
<td>$20</td>
<td>9%</td>
</tr>
<tr>
<td>Boston</td>
<td>$239</td>
<td>$203</td>
<td>$36</td>
<td>15%</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>$159</td>
<td>$149</td>
<td>$10</td>
<td>6%</td>
</tr>
<tr>
<td>Chicago</td>
<td>$175</td>
<td>$154</td>
<td>$21</td>
<td>12%</td>
</tr>
<tr>
<td>San Francisco</td>
<td>$265</td>
<td>$212</td>
<td>$53</td>
<td>20%</td>
</tr>
<tr>
<td>Houston</td>
<td>$162</td>
<td>$145</td>
<td>$17</td>
<td>10%</td>
</tr>
<tr>
<td>London</td>
<td>£179</td>
<td>£165</td>
<td>£10</td>
<td>6%</td>
</tr>
</tbody>
</table>

For 2015, this analysis, based on 25% of the room nights booked with Club Quarters, found $105,125 in potential savings.

WHERE ARE CLUB QUARTERS HOTELS LOCATED?
There are 16 strategically located, premier downtown locations in the U.S. and London:

- New York, Midtown – Near Times Square and the Theatre District
- New York, Rockefeller Center – Opposite Rockefeller Plaza
- New York, Grand Central – Near Grand Central Station
- New York, Wall Street – Near NYSE and South Street Seaport
- New York, World Trade Center – At WTC overlooking the 9/11 Memorial
- Boston – Near Post Office Square and Faneuil Hall
- Philadelphia – City Center, opposite Liberty Place
- Chicago, Central Loop – Center of the business district
- Chicago, Wacker at Michigan – On the river and the Magnificent Mile
- Houston – Near all major office buildings and the theatre district
- San Francisco – Across from the Embarcadero Center and walking distance to the Ferry Building
- London, Gracechurch –In the “City” near the Bank of England
- London, St. Paul’s – In the “City”, near St. Paul’s Cathedral and the Tate Modern Art Museum
- London, Trafalgar Square – At Trafalgar Square, near Big Ben and the House of Parliament
- London, Lincoln’s Inn Fields – Near Covent Garden, the Royal Opera House and the Theatre District
WHAT CLUB QUARTERS BENEFITS WILL BE OFFERED EXCLUSIVELY TO UC GUESTS?

In addition to the UC-negotiated low flat rates for both long and short stays, the following benefits will be offered to UC travelers:

- No Blackout dates;
- Last room availability on all four (4) room types;
- Free grab ‘n go snacks during the week;
- Lower rates to UC travelers on most weekend and holidays at all locations

WHAT ARE SOME CLUB QUARTERS FEATURES AND AMENITIES NOT FOUND AT OTHER HOTELS?

Club Quarters offers a number of unique, value added amenities, including:

- Restricted entry for greater security;
- iPads on loan for registered guest;
- Complimentary exercise equipment and yoga kits delivered to guest room upon request;
- Microwave and refrigerator available upon request;
- Complimentary air purifiers and ambient sound machines delivered upon request;
- Self-serve laundry facilities (most locations);
- Cordless Speaker Phone with direct dial number;
- Room service and 24-hour multi-menu delivery service;
- Specialized pillows available for delivery and in the “Guest Request Closet”
- “Guest Request Closet” containing most extra amenities a business traveler may require
- “Sleep Better Kit” with eye mask, ear plugs, and aromatherapy available upon request
- Garment storage between visits

WHAT TYPE OF ROOM ACCOMMODATIONS DOES CLUB QUARTERS OFFER?

Club Quarters have four room sizes for overnight or long stays, including studios with kitchens. Rooms include ergonomic work stations and free internet access. (Family suites with two/three rooms are available at the World Trade Center and Rockefeller Center in New York, Wacker at Michigan in Chicago, and Houston).

- **Club Room**: Small custom designed hotel room, mostly with queen bed;
- **Standard Room**: Custom designed hotel room with queen bed, lounge chair and work area;
- **Superior Room**: Larger room with kitchenette, queen bed, and dining area;
- **One Room Suite**: Large suite style room with queen bed, kitchenette, dining and living area

HOW DO I SECURE UC’S FLAT RATE WHEN BOOKING CLUB QUARTERS?

UC rates with Club Quarters are offered exclusively through the following Connexxus preferred travel providers:

- BCD Travel - call an agent or book via BCD’s online tool Concur (only through the Connexxus portal)
- UCLA Travel Center - call an agent or book via UCTC’s online tool NuTravel(only through the Connexxus portal)
- Balboa Travel (UCSD only) - call an agent or book online via Balboa’s online tool Concur (only through the Connexxus portal)

DOES CLUB QUARTERS HAVE A LOYALTY REWARD PROGRAM?

Club Quarters guests automatically receive Gold Status benefits offering awards worth up to $125 in value after just TWO (2) stays. Gold status and benefits will be available to UC travelers, including:

- Subsidized rates on weekends/holidays, from $65;
- Complimentary early arrival/low cost late check out

The Gold Rewards program complements Gold status and enrollment is required (use Member ID-UnivofCA):

Points are earned for every qualifying stay and can be redeemed for:

- “Night on the House” certificate or One Room Suite Upgrade every 2 stays;
- Gift cards to leading retailers (such as Amazon, Gap, Banana Republic) in as few as 3 stays